## **Local Market Update for March 2023**

A Research Tool Provided by the Colorado Association of REALTORS®



## **Basalt**

Single Family	March			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 3-2023	Percent Change from Previous Year	
New Listings	3	5	+ 66.7%	7	11	+ 57.1%	
Sold Listings	4	3	- 25.0%	10	12	+ 20.0%	
Median Sales Price*	\$1,450,000	\$3,390,000	+ 133.8%	\$1,630,000	\$2,191,500	+ 34.4%	
Average Sales Price*	\$1,570,375	\$3,380,000	+ 115.2%	\$1,747,050	\$2,170,250	+ 24.2%	
Percent of List Price Received*	96.2%	97.4%	+ 1.2%	97.4%	97.2%	- 0.2%	
Days on Market Until Sale	116	217	+ 87.1%	85	100	+ 17.6%	
Inventory of Homes for Sale	10	11	+ 10.0%				
Months Supply of Inventory	1.8	3.7	+ 105.6%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 3-2023	Percent Change from Previous Year
New Listings	12	2	- 83.3%	25	12	- 52.0%
Sold Listings	11	6	- 45.5%	19	12	- 36.8%
Median Sales Price*	\$1,380,000	\$989,000	- 28.3%	\$1,105,000	\$845,000	- 23.5%
Average Sales Price*	\$1,318,545	\$1,213,000	- 8.0%	\$1,160,579	\$975,875	- 15.9%
Percent of List Price Received*	101.1%	98.0%	- 3.1%	101.6%	97.6%	- 3.9%
Days on Market Until Sale	19	30	+ 57.9%	26	42	+ 61.5%
Inventory of Homes for Sale	27	20	- 25.9%			
Months Supply of Inventory	3.6	3.4	- 5.6%			

\$400,000

1-2018

1-2019

1-2023

## **Median Sales Price - Single Family** Rolling 12-Month Calculation

1-2018

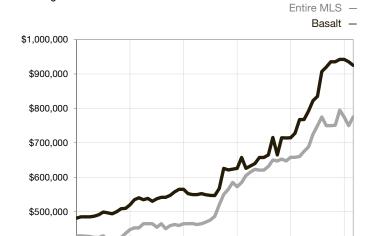
1-2019

Entire MLS -Basalt -\$2,000,000 \$1,750,000 \$1,500,000 \$1,250,000 \$1,000,000 \$750,000 \$500,000 \$250,000 1-2022

1-2020

1-2021

## **Median Sales Price - Townhouse-Condo** Rolling 12-Month Calculation



1-2020

1-2021

1-2022

1-2023

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.