Local Market Update for December 2023

A Research Tool Provided by the Colorado Association of REALTORS®



Carbondale

Single Family	December			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year	
New Listings	11	5	- 54.5%	194	178	- 8.2%	
Sold Listings	7	10	+ 42.9%	121	133	+ 9.9%	
Median Sales Price*	\$960,000	\$1,758,000	+ 83.1%	\$1,555,000	\$1,950,000	+ 25.4%	
Average Sales Price*	\$1,154,357	\$2,521,125	+ 118.4%	\$1,840,783	\$2,154,478	+ 17.0%	
Percent of List Price Received*	96.1%	96.3%	+ 0.2%	97.5%	96.7%	- 0.8%	
Days on Market Until Sale	50	70	+ 40.0%	74	78	+ 5.4%	
Inventory of Homes for Sale	68	44	- 35.3%				
Months Supply of Inventory	6.7	4.0	- 40.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date			
Key Metrics	2022	2023	Percent Change from Previous Year	Thru 12-2022	Thru 12-2023	Percent Change from Previous Year	
New Listings	2	0	- 100.0%	76	71	- 6.6%	
Sold Listings	5	3	- 40.0%	65	57	- 12.3%	
Median Sales Price*	\$860,000	\$1,181,000	+ 37.3%	\$861,000	\$847,500	- 1.6%	
Average Sales Price*	\$1,043,640	\$1,012,000	- 3.0%	\$996,050	\$1,134,399	+ 13.9%	
Percent of List Price Received*	93.4%	97.1%	+ 4.0%	99.0%	97.7%	- 1.3%	
Days on Market Until Sale	66	37	- 43.9%	48	52	+ 8.3%	
Inventory of Homes for Sale	20	15	- 25.0%				
Months Supply of Inventory	3.7	3.2	- 13.5%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation

Entire MLS -Carbondale -\$2,000,000 \$1,750,000 \$1,500,000 \$1,250,000 \$1,000,000 \$750,000 \$500,000 \$250,000 1-2018 1-2019 1-2020 1-2021 1-2022 1-2023

Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

